Program Numbers:

 Member Companies and Their Employees: B/E)

40CGV1 / 40CGV2 (Type Sale

2) Same Household as the Employee of a Member Company / ALOA Chapter and National Employees: 40CGV3 / 40CGV4 (Type Sale 1/L)

August 4, 2015 + January 8, 2016

ALOA SECURITY PROFESSIONALS ASSOCIATION 2016 MODEL YEAR OFFICIAL PROGRAM RULES

PROGRAM PERIOD: August 4, 2015 through January 2, 2017

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

1) <u>PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES</u> 40CGV1 / 40CGV2 (Type Sale B/E)

This program offers eligible current ALOA SECURITY PROFESSIONALS ASSOCIATION. (ALOA) <u>MEMBER COMPANIES AND THEIR EMPLOYEES</u> a \$500 cash allowance to be applied toward the Commercial purchase (Type Sale B) or lease (Type Sale L) of an eligible vehicle for day-to-day business use. Although the vehicle is registered and titled in the name of an <u>individual</u> (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances.

In NVDR, in the Business Name Field, input the <u>individual's</u> first and last name, followed by the words (ALOA EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (ALOA EMPLOYEE)

Proof of ALOA Company Membership and proof of employment (see '**Customer Eligibility**' for detailed requirements).

Note: ALOA Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type Sale 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (Type Sale 3/5) do not qualify for this \$500 offer).

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

2) PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ALOA SECURITY PROFESSIONALS ASSOCIATION CHAPTER & NATIONAL EMPLOYEES 40CGV3 / 40CGV4 (Type Sale 1/L)

This program offers HOUSEHOLD RESIDENTS of ALOA SECURITY PROFESSIONALS ASSOCIATION (ALOA) <u>Member Company Employees AND ALOA Employees</u> a \$500 cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Same household members of ALOA member employees claiming 40CGV3 / 40CGV4 are ineligible

for the On-The-Job program.

ALOA SECURITY PROFESSIONALS Association Chapter and National Employees are also eligible for \$500 cash allowance toward the retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle. ALOA Chapter and National employees are **ineligible** for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

PARTICIPATING DEALERS:

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

CUSTOMER ELIGIBILITY:

1) ALOA MEMBER COMPANIES & THEIR EMPLOYEES 40CGV1 / 40CGV2 (Type Sale B/E)

Customer must be currently employed by or be the owner of the ALOA Member company. The following documentation will be provided to the dealer:

- A printed copy of the ALOA Certificate the member can print from <u>www.ALOA.org</u>
- DIRECTIONS for Member to get their Member Certificate:
 - Go to: Member Login on ALOA.org
 - Member types in Fields: User Name and Password
 - o Select from Left Margin Navigation: 'Member Certificate'
 - Prepopulated Certificate with 'First_Last_Name' on the screen
 - ADD/Type: COMPANY NAME* in place of 'Additional_Name'
 - PRINT completed certificate (see example)
- Proof of current employment or ownership of the ALOA member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as either Type Sale B or Type Sale E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

2) <u>SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ALOA SECURITY</u> <u>PROFESSIONALS CHAPTER AND NATIONAL EMPLOYEES 40CGV3 / 40CGV4 (Type Sale 1/L)</u>

Individuals residing at the same residence as the ALOA Member Company employee / ALOA employee must provide the following documentation.

- Employees and Family Members in Same Household will need to get the <u>CERTIFICATE of</u> <u>ALOA Membership from the ALOA Member</u>, and provide this certificate to the dealer. Direction above (ref. #1).
- Proof of current employment or ownership of the ALOA member company (paystub or company ID badge).
- Proof of residence in the same household as the eligible member.
 - Driver's license of member employee
 - Driver's license of household resident

ALOA SECURITY PROFESSIONALS Association Chapter and National employees must provide the following documentation:

- Proof of current employment by ALOA, Inc. (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo

Sales must be reported as Type Sale 1 or Type Sale L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

DEALER RESPONSIBILITY:

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

1) MEMBER COMPANIES & THEIR EMPLOYEES

NOTE: This is Type Sale B (40CGV1/40CGV2). The dealer must claim both the ALOA SECURITY PROFESSIONALS ASSOCIATION Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.

SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ALOA SECURITY PROFESSIONALS ASSOCIATION CHAPTER & NATIONAL EMPLOYEES i.e., Individuals residing in the same household OR employees of ALOA.

If there are questions, the dealer may contact ALOA Chapter of Member Company or contact ALOA National at 800-533-7694 and request an immediate email correspondence of current communication (referenced above) to be **attained at the time of sale and retained in the deal jacket**.

The total consumer incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

1) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CGV1 (Type Sale B)

MODEL ELIGIBILITY: Eligible Models

2016 Model Year

<u>Chrysler Brand</u> 200 (excluding LX) Town & Country

Dodge Brand Dart (excluding SE) Grand Caravan (excluding AVP) Journey

FIAT Brand 500L

2) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CGV2 (Type B/E)

MODEL ELIGIBILITY:

2016 Model Year Chrysler Brand 300 / 300C (excluding SRT)

<u>Dodge Brand</u> Charger (excluding SRT) Durango

<u>Jeep Brand</u> Grand Cherokee (excluding SRT) Renegade Cherokee

Ram Brand Ram 1500/2500/3500 Pickups – All cabs Ram 3500/4500/5500 Chassis Cabs Ram ProMaster Van Ram ProMaster City

3) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ALOA SECURITY PROFESSIONALS ASSOCIATION CHAPTER & NATIONAL EMPLOYEES: 40CGV3 (Type Sale 1) MODEL ELIGIBILITY:

Eligible Models

2016 Model Year

Chrysler Brand 200 (excluding LX) Town & Country

Dodge Brand Dart (excluding SE) Grand Caravan (excluding AVP) Journey

FIAT Brand 500L

4) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and ALOA SECURITY PROFESSIONALS ASSOCIATION CHAPTER & NATIONAL EMPLOYEES: 40CGV4 (Type 1/L) MODEL ELIGIBILITY:

2016 Model Year Chrysler Brand

300 / 300C (excluding SRT)

<u>Dodge Brand</u> Charger (excluding SRT) Durango

<u>Jeep Brand</u> Grand Cherokee (excluding SRT) Renegade Cherokee

Ram Brand Ram 1500/2500/3500 Pickups – All cabs Ram 3500/4500/5500 Chassis Cabs Ram ProMaster Van

PROGRAM COMPATIBILITY:

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program
- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- All Target Direct Mail / Certificate programs
- On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
- Friends programs
- FCA Affiliate Rewards programs
- FCA Employee Advantage program

Rev. 01/08/16 40CGV1 (Type Sale B) 40CGV2 (Type Sale B/E) 40CGV3 (Type Sale 1) 40CGV4 (Type Sale 1/L)



Example of Certificate with Name typeover. Additional_Name is editable by the Member. First/Last name is prepopulated after member logs on to the system.